



# CAPABILITY STATEMENT

## GUARANTY COMMERCIAL TITLE, INC.

465 Nicollet Mall, Suite 230  
Minneapolis, MN 55401  
612-339-5813 (tel) 612-337-5966 (fax)  
www.guarantytitle.net

### CORPORATE DATA INCLUDING INDUSTRY CODES

Women's Business Enterprise National Council (WBENC) – Certified Women's Business Enterprise, Women Owned Small Business (WOSB)

Procurement Program – Targeted Group (TG); Classified as a Women Owned Business (W), State of Minnesota Small Business Association

Central Certification Program (CERT) in Ramsey & Hennepin counties and the City of Saint Paul; Small and Women Business Enterprise (S/WBE)

**SAMS-DUNS: 081136525**

**SAMS – CAGE: 6PDV9**

**EIN: 41122803**

**WBENC: 2005112707**

#### NAICS:

- 541191 Title Abstract and Settlement Offices
- 524127 Direct Title Insurance Carriers
- 531390 Other Activities Related to Real Estate

### CORE COMPETENCIES/CAPABILITIES

#### Experts in:

- Closing Commercial Real Estate transactions including purchases, refinances, and new construction projects.
- Affordable Housing closings with multiple funding sources.
- Complex financing structures including Bonds, Tax Credits, Grants, Equity Investors, and HUD.
- Construction Disbursing team focused on efficient and thorough draw processing.
- Providing solutions to complicated title issues.

### DIFFERENTIATORS

#### Leading The Way:

- Important metrics: order to commitment delivery - 7 days, closing to recording - 7 days, closing to policy delivery - 30 days.
- All Attorney Closers engaged from the start to keep closings on schedule and avoid delays.
- Selected as 2020's Best Title Company in Minnesota by Finance & Commerce and Minnesota Lawyer Reader Rankings.
- Forward thinking technology platforms that offer secure and virtual closing solutions.
- Sole independent commercial-only title agency in Minnesota.

### PAST PERFORMANCE

#### Successful Relationships

- Selected to exclusively process title transactions for the Minneapolis Public Housing Authority (MPHA).
- Contract with the City of Minneapolis for title services.
- Master Agreement for Professional Consulting Services with Hennepin County, MN.
- Master contract for title services with Metropolitan Council.



#### CONTACT

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