

WENDY ETHEN, ESQ.
president/commercial closer/
certified real property law
specialist



Wendy Ethen is the President and founder of Guaranty Commercial Title as well as an attorney and a Certified Real Property Law Specialist. This background, combined with nearly two decades of experience in the title industry, provides her clients with the advantage of her counsel and wisdom throughout the transaction process and during critical moments at the closing table. Her clients rely upon her unmatched knowledge and tremendous insight to determine the strategy that helps them reach their real estate ownership objectives. Wendy's expertise spans multifamily, affordable, senior, office, industrial and retail commercial real estate transactions.

Wendy acquired Guaranty Commercial Title in 2004 with a desire to run a title firm that demanded more from its team of professionals. This desire ensures that Wendy's entire team of title experts is highly involved at every phase of the transaction. This level of engagement means that clients have more resources dedicated to providing thorough analysis, immediate answers, and thoughtful solutions to any obstacle in a transaction.

Awards & Memberships

- * Received multiple awards from the Minnesota Commercial Real Estate Women (MNCREW) including Transaction of the Year and Member of the Year.
- * 2012 - named one of the Top Women in Finance by *Finance & Commerce*.
- * 2012 - honored with the Pioneer Award from National Association of Women Business Owners (NAWBO).
- * 2011 - named one of the Minnesotans on the Move by *Finance & Commerce* for her achievements and role in changing the title insurance industry in the Twin Cities.
- * 2011 - received The Women in Business Changemaker Award by the *Minneapolis/St. Paul Business Journal*.
- * 2008 - received Woman on the Way Award from NAWBO.
- * Member of MHA, NAIOP, and the Minnesota/ Dakotas Chapter of CCIM.
- * Serves on the public policy committee for NAIOP.

Designations & Certifications

Certified Women's Business Enterprise
Women Owned Small Business
Women's Business Enterprise National Council (WBENC).

Targeted Group (TG)
State of Minnesota Small Business Procurement Program. Classified as a Woman Owned Business (W).

Small and Woman Business Enterprise (S/WBE) in *Ramsey County, Hennepin County, and the City of Saint Paul. We are in the Central Certification Program (CERT)*.

Board Service

Wendy serves on the SPEDCO Board.

Education

Wendy earned her undergraduate degree from the University of Florida and received her Juris Doctor from Syracuse University College of Law. She has also completed the E-200 Program presented by the Small Business Administration, a mini-MBA program, and the CCIM curriculum.

On a Personal Note

Wendy has a passion for affordable housing, and when she is not focused on closing these transactions, she is an affordable housing charitable donor. In addition, her staff plans annual give-back days volunteering with affordable housing communities and other charities in the metro area.



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